

## Educational Services Commission of New Jersey Contract (ESCNJ)

Contract Number: 22/23-08 Contract

Period: 7/2/2022 – 1/1/2026

Price Guide: [January 1, 2025](#)

Price Guide Effective: 1/1/2025

DISCOUNT: Tiered (see below)



Duns: 06-2212-667 | EIN: 06-0898258

---

### DISCOUNT: Tiered

34% <\$9,999  
43% \$10,000 - \$49,999  
44% \$50,000 - \$199,999  
45% \$200,000 - \$499,999

### MARK-UPS:

30% Mark-up of Inside Delivery  
40% Mark-up of Spotted Delivery  
135% Mark-up of Prevailing Wage Over Spotted Delivery

FREIGHT: Less than \$5,000 List = 6% of List, \$5,000+ List = No charge

LEAD TIME: 30 days ARO

### WARRANTY:

All Lesro frames and assemblies are warranted to be free from defects in materials and workmanship under normal use and conditions for the life of the product. All fabric, vinyl, PVC free polyurethane and Crypton coverings are warranted for 2 years from the date of shipment.

This warranty is valid only if the product is used for the purpose for which it was intended. It does not cover products that have been damaged by negligence, misuse, or accident, have been installed or assembled incorrectly, or have been modified or repaired by unauthorized persons.

Warranty coverage is at Lesro's discretion, subject to verification. Should service be required by reason of defect or malfunction, Lesro will provide replacement parts, repair or replace the product without charge. This warranty does not apply to damage caused by a freight carrier

### ORDERING INFO:

Elisa Solomon

[elisa@lesro.com](mailto:elisa@lesro.com)

800-275-7545

### SALES REP:

Marty Varhue

[marty@lesro.com](mailto:marty@lesro.com)

o: 860-243-3226

m: 860-614-6918

### Lesro Contract Administration:

Mark Dunton

[mark@lesro.com](mailto:mark@lesro.com)

800-275-7545

### ESCNJ Program Manager:

Anthony La Marco

[alamarco@escnj.us](mailto:alamarco@escnj.us)

732-777-9848