

TIPS Furniture, Furnishings and Services Contract

Contract Number: 230301

Contract Period: 6/1/2023 - 5/31/2028

Price Guide: [January 1, 2026](#) & 3% Line Item Surcharge

Price Guide Effective: 2/6/2026



Seating the Way You Want It

Duns: 06-2212-667 | EIN: 06-0898258

END USER DISCOUNT:

55% off current Lesro Product TIPS List Pricing

Services (Pricing shown is at Net, not List):

Hourly Layout and Design - Non Union	\$80.00
Hourly Installation - Non Union	\$65.00
Hourly Reconfiguration - Non Union	\$65.00
Hourly Project Management - Non Union	\$80.00
Hourly Layout and Design - Union	\$80.00
Hourly Installation - Union	\$165.00
Hourly Reconfiguration - Union	\$165.00
Hourly Project Management - Union	\$165.00

LEAD TIME: 30 days ARO

FREIGHT: Less than \$5,000 List = 6% of List, \$5,000+ List = No charge

WARRANTY:

All Lesro frames and assemblies are warranted to be free from defects in materials and workmanship under normal use and conditions for the life of the product. All fabric, vinyl, PVC free polyurethane and Crypton coverings are warranted for 2 years from the date of shipment.

This warranty is valid only if the product is used for the purpose for which it was intended. It does not cover products that have been damaged by negligence, misuse, or accident, have been installed or assembled incorrectly, or have been modified or repaired by unauthorized persons.

Warranty coverage is at Lesro's discretion, subject to verification. Should service be required by reason of defect or malfunction, Lesro will provide replacement parts, repair or replace the product without charge. This warranty does not apply to damage caused by a freight carrier.

LESRO Contract Administration:

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TIPS East Region Program Manager:

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[See next page for TIPS program details](#)

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What is TIPS?

TIPS is an acronym for The Interlocal Purchasing System. TIPS is a national purchasing cooperative that offers access to competitively procured purchasing contracts to its membership. TIPS is housed at and managed by the Region 8 Education Service Center located in Pittsburg, Texas.

What is the Benefit of Membership?

For governmental agencies such as public education organizations, higher education entities, and city or county governments, membership in a purchasing cooperative offers the following benefits:

- Access to competitively procured contracts with quality vendors
- Savings of time and financial resources necessary to fulfill bid requirements
- Assistance with purchasing process by qualified TIPS staff
- Access to pricing based on a “national” high-profile contract

Who can be a member of TIPS?

The Interlocal Purchasing System currently serves entities such as state and local governments and non-profit organizations, including but not limited to:

- K-12 school districts
- Charter Schools
- Colleges and Universities (State and Private)
- Cities/Municipalities
- Counties/Parishes
- State Agencies
- Emergency Services Districts
- Non-profit organization as defined by the Internal Revenue Service
- Other entities with legislated purchasing/bidding requirements

How Do We Become a Member?

The TIPS website offers step-by-step instructions on how to become a member. The process is fast, and it's FREE. It is, however, specific to your home state. Please click on this link to access the membership instructions and documents: <https://www.tips-usa.com/membership.cfm>

What is the Order Process?

Members/Resellers must submit both Quote & Purchase Order referencing TIPS contract #. [See TIPS Process PDF.](#)

MORE INFORMATION:

Visit <https://www.tips-usa.com/faq.cfm>
